



October 30, 2023

Ports America Appoints Rob Kusiciel as Chief Commercial Officer

Jersey City, NJ – Ports America, the nation's largest marine terminal operator and stevedore, recently appointed Rob Kusiciel as its new Chief Commercial Officer. In this role, Rob will oversee all aspects of the company's commercial operations and strategy including leading sales, marketing, and business development teams, and identifying new market opportunities.

Rob joins Ports America from Cargomatic and brings with him over 20 years of experience in overseeing the planning, direction, and management of operational and strategic activities of global supply chains, logistics, and procurement networks, leading him to develop a vast network of logistics industry leaders internationally.

His previous professional experience also spans various leadership roles at CMA-CGM, Lowe's, Honeywell, and Walmart. As a recognized thought leader and subject matter expert, Rob places a relentless focus on attaining operational excellence and continuous improvement initiatives using lean principles and driving the coordination of projects through their lifecycle.

"With Rob at the helm of our commercial strategy, I am confident that Ports America will achieve new heights and strengthen our commitment to excellence for our customers," said Matt Leech, President and CEO of Ports America. "Rob's appointment comes at a pivotal time for the organization as we work to expand our market reach and fortify our position in the industry."

Rob received his Bachelor's Degree from the University of Illinois Chicago, has sat on a range of boards and committees within the supply chain and transportation logistics industry, and holds several honors and accolades including being inducted into the International Maritime Hall of Fame from the Port of New York & New Jersey in 2016.

About Ports America:

Ports America is the largest marine terminal operator in North America with operations in 70 locations and 33 ports across the United States. As a trusted provider of supply chain logistic solutions and labor services and management, Ports America handles container, bulk, breakbulk, military and project cargo; cruise terminals; intermodal facilities; maintenance and repair; and auto/RoRo operations. Ports America headquarters is based in Jersey City, NJ.

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